Southview Band Boosters Executive Board Meeting Minutes of April 23, 2018

Members present: Mike Geronimo, Russel Rice, Carmi Gulick, Bob Gulick, Diane Ley, David Burke, Dana Sayre, Al Mercer, Ali Knowles, Amber Wilson, Stephanie Johnson, Sherie Wernert, Dan Cannon, Carrie Cannon, Dean Creighton, Cheryl Creighton.

Open: 7:09pm

Minutes: The minutes from the March 19, 2018 meeting were presented. Diane Ley made a motion to approve the minutes. David Burke seconded the motion. Motion passed.

Treasurer's Report:

Account Balances:

Main Account: \$87,113.34 Secondary Account: \$ 366.70

Presentation of Bills since March 19, 2018:

Main Account

То:	Amount:	Purpose:
Century Resources	\$2,510.14	Fundraiser for Timberstone Cedar Point Trip
The Instrumentalist Award	\$70.00	Sousa Award 2018
Carmella Gulick	\$1,500.00	Seed Money for JH S&E Concessions
Carmella Gulick	\$250.00	Seed Money for JH S&E Medals and Programs
Tina Geronimo	\$56.10	Concessions Supplies for JH S&E
Ali Knowles	\$658.89	Concessions Supplies for JH S&E and Student Pizza
OMEA	\$436.00	Payment for OMEA JH S&E Medals sold
Diana Maloney	\$325.00	JH S&E Accompanist
Tracie Lee	\$265.00	Refund for 2018 Band Camp

- We received a letter from Stanbury about making our final payment before June 1, 2018 in order to
 avoid additional fees. I will be contacting them this week because those were not the terms we agreed
 upon. If we end up having to pay for the uniforms and band camp before we have TAG Day next year
 you will need to dip into your equity accounts and you will need to be extremely lean on budgeting for
 next year.
- Good news is that for both OMEA contests that we hosted we made \$301.93 more than we budgeted for. This will help us since we are over budget in our spending in some areas and under budget in other areas that we expected to bring more money in for. We are slowly collecting for some of the overdue fees and arrangements have been made with some parents for payment plans which is very promising. We have two seniors we are waiting to get fees/band camp payments from, which is much better than last year. The rest are underclassmen that still have some time till consequences will kick in.
- I am working on recovering money from one NSF checks.

Divisions:

President:

When the weather clears, Mike and Jeff will work on trailer paw prints.

• Mike suggests we consider a spaghetti dinner or pancake breakfast fundraiser. This runs the risk of paying for a kitchen staff, however, and may not be financially viable.

Volunteers:

No upcoming events where volunteers are needed.

Concessions:

Sold almost everything from the Junior High Solo and Ensemble event.

Uniforms:

When it comes time to think of following years, Janeen and the directors will sit down in late fall to
discuss potentially ordering more uniforms if the band keeps growing at the rate it is. For now, it'll be a
yearly decision that will get put into play by January.

Events:

• The final DVD set is being worked on. It won't be done for the concert as Bob wants to have that on the DVD as well, but there will be preorder sales there. Additionally, there are about 20 DVDs from last year, so prepare to also have those offered at the concert.

Communications:

- If there are any questions regarding potentially taking on a position, or shadowing for the following year, e-mail me and I can answer your question, or forward you to the person with the answer.
- Friendly reminder that all parents are welcome to each of these meetings. They are held in the Southview Band Room at 7pm and the next one is on May 21st and it will be the meeting where we present the slate.

Fundraising:

- The mattress sale is tentatively set for November 10th (or the 17th, depending on when the gym is available). This time, there is a greater incentive, fundraising on their part, a one-minute video explaining the sale, and the owners will be in attendance. This will go much better!
- We were approved for 20 Disney tickets as discussed last meeting. After the Junior High Solo and
 Ensemble event, we will potentially have 10 more. Currently, we only plan on having two sets of tickets
 in the Holiday Hoopla auction, as we don't want to saturate the sale with the same prize. We did discuss
 this further later in the meeting, but any other suggestions on how to offer the tickets would be
 welcomed.
- Another car wash is being discussed to be held on May 19th, once again at Taco Bell. Ali will talk to Tatum more about this after the musical has settled down a bit for more details.
- The room's general consensus supports having another Lincoln Test Drive next year. We would need to think of a date. It will be brainstormed and brought back up during the May meeting.
- Diane has not heard back from the digital card company from before but has heard from a different one as of today. What we so far know is that they have local and national vendors already set up, but are willing to accept a list of other local venues from us. We would just need to get the phone number or email address of the business and this company takes care of the marketing information. They also take care of which kid gets credit for which purchase. Lastly, the "cards" sell for \$20, we get \$10 per, and there is no money transfer. We will ask more questions to them, but it seems to be a welcome idea.
- Upcoming fundraisers for next year:
 - Potentially getting a fundraiser set up for November to help fund trip. Some ideas include Century, theLotionCompany, Get Organized for Good, batteries, and laundry detergent.
 - The Holiday Hoopla needs to be put on calendars for December 1st.
 - o Sofo's will happen in January some time.
 - Scrapbooking will happen in February some time.

- Also, we could do something with our old uniforms. Diane has contacted marchingbags.com but hasn't heard back from them yet. They do tote bags, backpacks, pillows, and more. It's appealing because of its convenience as all we would have to do is send in two sample uniforms and they would be able to show us a bunch of items those uniforms could be made into.
- After a quick Google Search, marchinglinks.com would also be worthwhile looking into. The
 website puts band uniforms on sale for schools in desperate need of uniforms. Diane will be
 investigating these more and have a better idea of what to do soon.
- Other ideas: sell jackets as is to current/past students, make into teddy bears or stuffed cats (cougars), or make into paw print shaped pillows.
- Russ Rice made a motion to hold a bonfire using the old uniforms as fuel and was seconded by Jeff Knowles. The motion was denied.
- Another mailing for the uniform campaign was narrowed down to ≈625 names. They should just be printed out and sent, the sooner the better.
- The City Barbecue fundraiser is on May 22nd. It's all day and we get 25% when you show a flyer; I will be sending that out when it is prepared.
- Dana had an idea from something he saw at work. They sold a calendar for \$10 and every day during April, they picked a winner and call them to say they've won money, and they're apparently making a lot of money off of it. She is going to take a photo of it and send it Diane's way to gather information on it.

Old Business:

- Recommendations for new board members.
 - We were excited to have several potential new parents in attendance tonight!
 - A slate for the new board will be presented at the next meeting.

New Business:

Slate meeting in May.

Directors:

- Band concert on May 10th and we are going to reward the band scholarship on that day. Paper copies
 will be handed out to the seniors as well as advertising it on Classroom. They will need to write an essay
 that will be given to a non-senior parent to blindly read them. The deadline to turn in the essays will be
 May 8th.
- Based on the number of participants and ratings of Excellent and Superior at both Solo and Ensemble
 events, Northview has crunched the numbers and proposed a plan on how to help students pay for their
 medals. We are just going to keep doing our own thing and let them sort out their own thing.
- Next year's events:
 - Tag day will preferably be on Saturday, August 25th, but could be on Saturday, September 29th as a back-up date.
 - There is one long bus ride next school year: the game versus Fremont on August 31st. The report time will be at 5pm.
 - Junior High Night is September 7th.
 - o Accepted the invitation for the Defiance Band Festival which will be on September, 15th.
 - Homecoming is October 5th.
 - Senior Night is October 19th.
 - o The Fall Festival does not have an exact date yet, but it'll be right around the same time.
 - The Prism Concert is on December 6th. We will be doing two performances during that day and the admission will be canned goods or a donation to the charity the goods are going to. This will allow us to do assigned seating without directly charging everyone. The orchestra and choir have their own respective fundraising ideas, but we plan on doing a raffle between

- performances for some of the Disney tickets. The following day, many of the kids in the concert will also go to the junior highs to perform.
- o Large Group Contests will be held on March 8th and 9th at Southview. In the future, we need to delegate obligations more.
- After comparing fundraisers and the calendar, we have a tentative date for the trip we're taking in the Spring. We're going to keep the details secret from the kids, but the current price looks to be over \$500 for either option. The Instruments will be on the bus instead of needing to bring the trailer along.

A motion was made by Ali Knowles to adjourn the meeting. The motion was seconded by Amber Wilson. The motion passed and the meeting was adjourned at 8:05 pm.